

## **The Association of Telecommunications Professionals, Inc.**

**Subject:** RFP's

**Place:** OCLC, 6565 Kilgour Place, Dublin (private dining room)

**Date:** 4/13/2011

**Time:** 11:00 AM – 1:00 PM

### **Content**

We will have local RFP advise on how to prepare and write RFP's for telecom products and services. We will also have an expert proposal writer discuss the process of responding to an RFP, and what RFP writers do, that make it difficult to give a good response.

### **Speakers**

Brad Hayes, Telecommunications Technologies Group (TTG)

Doug Ballou, Ballou Consultants

Gina George, Sound Communications

### **Lunch**

We will be in the OCLC private dining room. We will provide lunch, so come hungry and ready to learn from your peers!

### **Cost**

**\$10 per person at the door**

### **Pre-Registration**

<http://www.atp-ohio.org/meetings.php>

### **Contact**

You can contact Laura Engle, Fibertech Networks, with any questions. 614-327-3357 or [lengle@fibertech.com](mailto:lengle@fibertech.com)